



The Great Bend Coop has teamed up with John Stewart & Associates to offer an exciting producer marketing tool

JSA Select Pricing™



JSA Select Pricing™

This program draws off the experience of trading professionals to set the futures price on a portion of your corn, soybean, and Hard Red Wheat production. Multiple pricing windows for bushels to sell off the combine or out of the bin adds flexibility to your grain marketing plan.

- This program diversifies the decision making process
- Bi-weekly updates are provided to all participants so you can compare your marketing ideas to other professionals in the industry
- All hedges and open positions are fully transparent
- Multiple pricing and delivery windows allow for sales off the combine and out of the bin
- The professionals at JSA have the ability to establish a hedge and actively manage the position to enhance the ultimate price you receive using both futures and options
- 100% of the enrolled bushels are priced by a specified ending date for each pricing window
- Marketing fee of 10 cents/bushel
- A “Year Two” option is now available for harvest delivery as well

Past Performance of JSA Select Pricing™

In the past 6 years, since the inception of the JSA Select Pricing™ program, JSA has worked hard to bring value to producers by increasing the prices they receive for corn, soybeans, sold to commercial grain companies and end users across the Midwest.



Over the past 6 years producers have received an average premium of 11% on corn delivered in the fall and winter delivery periods when compared to the average futures price of the market within the delivery period. For soybeans the average premium achieved for fall and winter delivery has been just over 10% when compared to the average price of the delivery period. This year is the 3rd year JSA is offering JSA Select for HRW with 1 and 2 year harvest periods resulting in premiums between 5% and 10% above the delivery period average.

***** Past performance is not a guarantee of future performance in this program. As with all forward cash grain contracts and programs, resulting prices and performance can be below the market at the time of delivery.**

The sign-up deadline for corn and soybeans is January 31st 2020 and the sign-up deadline for both Year 1 2020 and Year 2 2021 HRW is October 31st 2019.

For more details or to sign up please call Matt Penka at 620.786.5753